



SHORT TAKES

FEATURED FOCUS

INSIGHT CORNER

FEEDBACK

RESOURCES

Hiring Management LLC was founded by Larry Anderson with the purpose of helping job seekers find desirable jobs in the near term and assisting in the progression of their careers. Larry had a 45-year professional career, starting as an engineer and successfully securing a 30-year career in business executive roles.

To facilitate jobseekers access to hiring manager career coaches and effective materials that engage, guide, and educate, Larry established **Job Change Now** as an annual subscription business model.



Separate yourself from the competition by learning tips and techniques to negotiate the best salary possible.

Job Change Now Quarterly Newsletter

Volume 2 / Issue 1: March 2026

Salary Negotiation Coaching

LET'S GET STARTED: INTRODUCTION

At Hiring Management, our insights and job market know-how can help you better position yourself for the job you want. Every issue of our newsletter will be brimming with insights, practices, and tips from our professional team, all designed to help you on your job-seeking endeavors. Want to find your dream job? Then read on!

SHORT TAKES

One of the biggest stumbling blocks for many executives is negotiating compensation packages. For many, it's a mystery that remains elusive; for others, it's an art and a science. So, how can you prescribe to the latter? That's where salary negotiation coaching comes in.

What is salary negotiation coaching, and how can it help you?

Read on!

Working with a coach ensures you approach negotiations strategically rather than relying on guesswork or emotion. When you become a member of **Job Change Now**, you will receive training materials and easy access to our coaching staff.

[Salary Negotiating at Any Career Stage](#)

While you may have written dozens of resumes, did you know there are common mistakes made that automatically take you out of the running for the job you want? Watch the video below to find out how to avoid them and land that job!



[Do I Need a Salary Negotiation Coach?](#)



"You have to believe in yourself when no one else does."

-Serena Williams



"Perfection is not attainable, but if we chase perfection, we can catch excellence."

-Vince Lombardi



Could a Salary Negotiation Coach be the Key to Your Success?



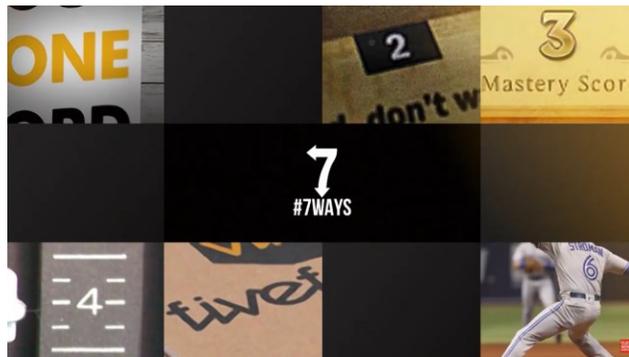
Many people are uneasy about asking for a higher salary. They lack the confidence and the skills to be successful in those negotiations. Watch the video below to find out the five ways to best leverage your position and skills to negotiate a better salary.



[5 Ways to Negotiate Your Salary!](#)

FEATURED FOCUS

Were you aware of seven negotiation tactics that can help you not only with your salary but also with other key decisions? Watch the video below to master those techniques.

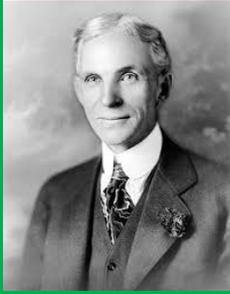


[Master the Seven Methods!](#)

Would you like to get to a “yes” every time when negotiating? Everyone would. In this next video, listen to Harvard professors explain the art of negotiation.



[Getting to Yes: The Art of Negotiation](#)



"Coming together is a beginning, keeping together is progress, and working together is success."

-Henry Ford



"Some people want it to happen, some wish it would happen, others make it happen."

- Michael Jordan



"Life isn't a matter of milestones, but of moments."

- Rose Kennedy

INSIGHT CORNER

Did you know that some of the most successful people in history have had to overcome adversity and hardship? Some of the best advice comes from those who have failed, only to come back stronger. Steve Jobs is one of those people. Listen to how he found his motivation and persevered by connecting the dots.



[Connecting the Dots: What is your Motivation?](#)

FEEDBACK

We would love to hear what's on your mind. We're always interested in hearing from our clients, browsers, and fellow job seekers. [Drop us a line.](#)

RESOURCES

Are you struggling to find a career you love? Did you know that job satisfaction and happiness are closely linked? Watch the video below to find out how you can find the elusive fulfilling career.



[Find that Fulfilling Career You've Been Looking for](#)

CONTACT

Find more information on our [website](#)

You received this email because you subscribed to our newsletter. If you want to unsubscribe, please [click the link](#) and let us know.